

"Promoting Economic Growth and Development"

Jan 2010

PRESIDENT'S REPORT

We would like highlight some training possibilities in our area for existing business or for people thinking about starting a new business. There is a free business start up seminar in Fort Dodge later this month and a more extensive program at NIACC on a re-occurring basis.

BIDCO is also pleased to announce that the City of Belmond provided the final okay for the Old School LLC to receive funding and start operations in Belmond. Congratulations to Tony and Terry on their hard work to reach this point and good luck as they prepare the buildings for use.

Dan Lovgren

Training Program #1

Building a New Business In the 21st Century

A Small Business workshop being held on Saturday, January 30 at the Webster County Extension (located on the Southside of Crossroads Mall). The program is designed for small business owners and those that want to start their own business. Please register directly with the NCI SBDC. **THERE IS NO COST TO ATTEND.** Page 2 and 3 of this newsletter contains more information about the workshop and registration details.

Training Program #2

Fast Trac program at NIACC

The Fast Track program at NIACC is an in depth program for individuals that seek information and assistance in starting a new business. This program provides helpful assistance in generating a business plan that can be used to request loans on behalf of the business start up. Individuals interested in this program should consider visiting the NIACC web site for more information. http://www.niacc.edu/pappajohn/seminars.html

Free Tuition Available

Wright County Certification Reimbursement Program

The Wright County Economic Development office has allotted funds to reimburse individuals or businesses who successfully complete a certified "FAST TRAC" program through an SBDC Business Center in Iowa. The tuition will be reimbursed to the attendee when they complete the program and submit a qualified business plan prepared during the FAST TRAC program. The program is administered through the Wright County Economic Development Director and staff.

Prior notification to the Director is necessary before an attendee should enroll.

Dennis E. Bowman, Director Wright County Economic Development P. O. Box 214 115 North Main - Wright County Courthouse Clarion, IA 50525

Phone #515-532-6422 or wced@co.wright.ia.us

Old School Receives Approval

In the last newsletter we announced that Belmond area native Tony Anderson and Terry Pressley were starting up a business in the Parker and Ramsay school buildings, Old School Records Management LLC. The company has successfully received approvals on loans from MIDAS Council of Governments and Wright County Economic Development. At its meeting on January 18, the City Council approved a loan through BIDCO's new Rural Development Enterprise Grant program (funded in part by a grant from USDA) for \$22,500.

In addition, the Belmond-Klemme School District has set the closing date on the sale of the buildings for February 1. The two business partners are busy getting the Ramsay building renovated and set up for the business operations. This particular loan will assist with the installation of a new water line for the sprinkler system, installing a security system and setting up the shelving.

Text / Photos Cont. on page 2 & 3



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Building a New Business In the 21st Century

Building a New Business In the 21st Century This program is designed for small business owners and those who want to start their own business. You will have the opportunity of obtaining information *vital* to your business success.

PROGRAM SCHEDULE

			THOUNAIN	JCHEDO			
9:00 – 9:15 AM	Registration						
9:15 – 9:30 AM	Welcome						
9:30 – 10:00 AM	Ingredients of Personal Busines	es Surrass					
5.30 - 10.00 AIVI	Determine If You Have What it						
	Build Enthusiasm & Commitment for Self Employment						
	Explore the Benefits in Operating Your Own Business						
10:00 – 10:30 AM	Marketing & Promotion						
	Examples of How to Gather and Understand Marketing Information						
	How to Select the Best Alternat	tives for Your Bu	usiness Start-Up				
10:30 – 10:45 AM	Break						
10:45 – 11:15 AM	Legal Aspects of Starting a New Business						
	Choosing the Proper Legal Structure for Your Business						
	Identifying and Examining the Forms						
	Regulations and Licenses Needed to Start a Small Business						
	Ethics of Operating and Managing a Small Business						
11:15 – Noon	Accounting & Bookkeeping for Small Business						
	How to Develop a Good Accounting System						
	How to Maintain a Sound Record Keeping System						
	What is Double Entry Accounting?						
	Creating a Balance Sheet and In	icome Statemen	ıt				
Noon - 12:30 PM	Getting Started						
	How You Actually Start Your Business						
	Where and How to Get Financin	ng					
	REGISTRATIO	ON FORM					
Bu	ilding a New Business in the 21st Ce		day, January 30, 20	10			
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NAME	В	BIRTH DATE					
ADDRESS	CITY		STATE	ZIP			
LIONE BUONE	WORK/CE	THE BUICNE					
HOME PHONE	WORK/CE	LL PHONE					
Return to:	NCI SBDC						
	217 South 25 th Street, Suite C-12	Phone:	515-576-6242				
	Fort Dodge, IA 50501	Fax:	515-576-6447				
	Email: ncibusinesscenter@gmail.com						



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Building a New Business In the 21st Century

DATE/TIME:

Saturday, January 30, 2010 9:00 AM – 12:30 PM

LOCATION:

Webster County Extension
217 South 25th Street
Suite C-12
Fort Dodge, IA 50501
(Look for Iowa State University Red
Awning Outside Sears and Younkers Wing)

COST: FREE! FREE! FREE!

Saturday - January 30, 2010

Building a New Business In the 21st Century

TOPICS:

Ingredients of Personal Business Success Marketing & Promotion Legal Aspects of Starting a Small Business Accounting & Bookkeeping Systems Getting Started

REGISTRATION: Please pre-register!

Sponsored by:

Webster County Extension SCORE/SBDC

U.S. Small Business Administration
Fort Dodge Chamber of Commerce
Bank of America, Fort Dodge
Wells Fargo, Fort Dodge, Eagle Grove & Clarion
CS Bank, Fort Dodge
United Bank of Iowa, Fort Dodge
First State Bank, Badger, Vincent, Eagle Grove, & Fort
Dodge
First American Bank, Fort Dodge & Dayton
Northwest Bank, Fort Dodge
Heartland Bank, Gowrie, Callender & Manson
Security Savings Bank, Gowrie, Harcourt & Lehigh

MIGP City of Fort Dodge

Iowa Central



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Fast Track

2010 Courses and Workshops

FastTrac® LaunchPad™ - This is a FREE introductory session (2 hours) for those interested in FastTrac and need more information. We will explore the challenges of starting a new business and what you can expect from FastTrac New Venture.

Town	Date	Time	Location	Course #	Instructors
Mason City	January 12, 2010	2-4 pm	NIACC Pappajohn Center Room 117	70255	Putnam/Bair
Mason City	January 12, 2010		NIACC Pappajohn Center Room 117	70258	Putnam/Bair
Forest City	March 18, 2010	2-4 pm	TSB Community Room	70263	Putnam/Bair
Forest City	March 18, 2010	6-8 pm	TSB Community Room	70264	Putnam/Bair

To register for LaunchPad, call 641-422-4358.

FastTrac® NewVenture™ - for Starting or Growing a New Business:

Instructor: Putnam/Schmidt

When: Thursdays, Jan. 21 - Mar. 25, 2010; 6-9:30 pm

Where: NIACC Campus, Room PC117

Tuition: \$199

Course#: BUS-143-N001

Instructor: Petersen

When: April 8 - May 13, 2010; 6-9:30 pm

Where: Mondays in Forest City at Waldorf College Thursday's

at the Garner Community Education Center

Tuition: \$199

Course#: BUS-143-N002

Recommended: Participants must have a specific business concept they would like to pursue or have taken BUS-102: Introduction to Business, BUS-134: The Successful Entrepreneur, BUS-136: Creativity, Innovation and Opportunity Analysis. FastTrac® NewVenture™ assists the start-up entrepreneur in developing a business concept and evaluating it through each step of the business planning process. This is a course designed to teach participants how to research, develop, and write detailed start-up Business Plans, which can be used to create successful businesses. This is a 2 s.h. course and has been designated as a pass/no pass course. (35-0)

To register for FastTrac® NewVenture™ call 641-422-4208.